

# Strategic Business Partner service

*Professional support for the growth, business development and future of your academy trust*

## **Lighten the workload of running your academy trust business with help and support from our professional, trusted business partners.**

The responsibilities involved with running the business elements of an academy trust can sometimes be daunting, even for the most experienced school leaders and staff. The support of a business partner can lighten the workload, lessen your financial burdens and accelerate the improvement of outcomes of academies within your trust.

So, whether you're already an academy trust, or you're planning to become one, let our business professionals support you along the way on this new – and sometimes challenging – journey.

## **Key benefits**

- As your business partner, we'll provide your leadership team with the strategic support you need from day one, as you develop into a charitable company and set up your trust.
- We'll help to support your set-up, growth and transformation plans by creating a trust business development plan.
- We'll be by your side at strategic meetings – including board meetings, and monthly leadership team meetings with Chief Executives and Finance Directors.
- We'll provide the hands-on support you need to put your strategy into action, alongside sharp financial analysis and ongoing development of your staff through our range of coaching and mentoring programmes.

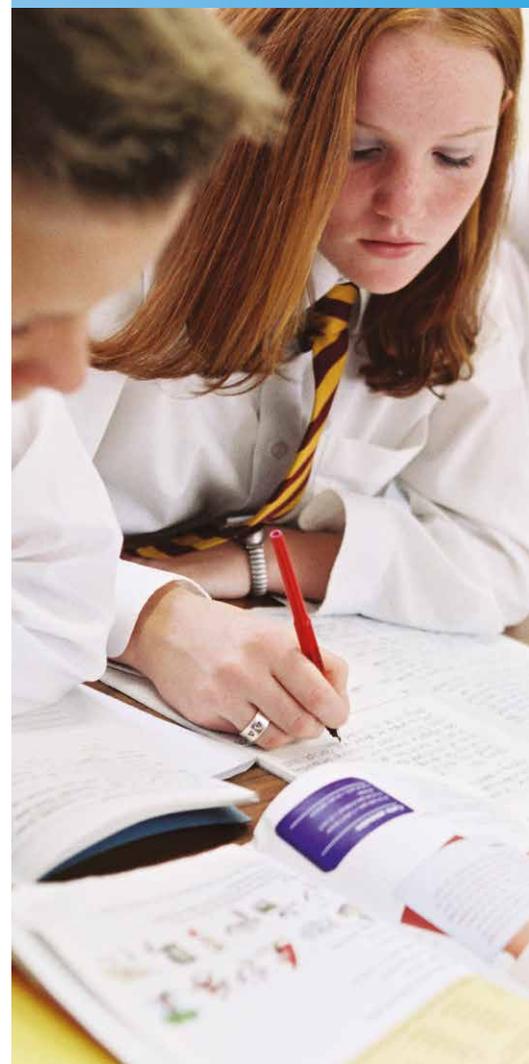
# Tailoring a service to meet your needs

Schools' Choice first began working with schools wanting to convert to academy trusts in 2010. Since then we have built-up a wide range of experience, and today we're recognised as a leading service provider in this area. We are proud that our reliability and professionalism – always based on best practice – has helped newly established trusts flourish. That's why our support is both strategic and practical.

Typical key deliverables that can be provided as part of this service can include:

- ✓ **Creation of a business development plan** to support vision and growth plans,
- ✓ Creation and monitoring of a resource management **balanced score card**,
- ✓ Objective **analysis and benchmarking of trust performance** against similar organisations,
- ✓ Strategic **financial analysis** and strategic **financial planning** to enable clear and informed decision making,
- ✓ Preparation of **option papers**, for key decisions to be made, identified through the business planning process,
- ✓ **Presentation** at board/committee meetings of options papers and support with implementation of decisions reached across the Trust,
- ✓ Regular **review of the business plan** of progress being made,
- ✓ **Feedback** of sector trends, stake holder pressures and challenges.

This service is specifically tailored to your needs and we will provide a proposal recognising requests of each leadership team.



## Next steps

If you'd like to find out more about how our Strategic Business Partner service, please contact the Schools' Choice team. We will listen to your needs and tailor a service to meet your requirements.

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